

#### **About Neptune Marine**

- Neptune is publicly listed on ASX
- Leading provider of services and engineered solutions to the international oil and gas, marine and renewable energy industries
- Headquartered in Perth, Neptune has a comprehensive focus on Subsea services with operations in Australia and UK:

ubsea Engineering Services

- Asset Integrity Maintenance and Service
- Diving
- Geomatics
- ROV
- Subsea Stablisation
- Subsea Engineering & Underwater Welding





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### Rationale of Conditional Offer

- Industry is moving into deep water drilling; <u>opportune time to scale</u> <u>up exposure to subsea activities</u>
- Neptune has an established niche in this subsea space that is complementary to MTQ's existing offerings; cross-sell opportunities
- Buying the assets and technical capabilities at good value; <u>would</u> want to gain firmer control/in a position to influence business <u>decisions</u>









#### About Conditional Offer

- Offer Price: A\$0.032 per one Neptune Shares
- Objective of Conditional Offer: To purchase all the shares MTQ does not already own in Neptune – 80.49% of issued shares
- Total outstanding Neptune Shares not owned by MTQ: 1,467,678,119
- Conditional on MTQ Shareholder approval
- Maximum purchase consideration: A\$48,235,710 including A\$1,270,010 worth of Performance and Retention Rights
- Funding method: Combination of bank borrowings and internal cash







# 5 Years Financial Performance – Neptune

Financial Highlights (A\$'000)	FY2012	FY2011	FY2010	FY2009	FY2008
Revenue	116,446	118,160	179,409	188,959	86,713
Gross profit	37,958	44,258	54,506	89,128	45,226
Gross profit margin	33%	37%	30%	47%	52%
Profit/(Loss) before tax	(39,424)	(143,228)	289	29,887	9,764
Adjusted profit/(loss) before tax	2,252	(13,053)	6,453	32,584	11,802
EBITDA	(35,298)	(133,898)	10,214	41,963	12,524
Adjusted EBITDA	6,378	(7,019)	14,401	42,115	12,684



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## Financial Impact to MTQ – based on SGX rule 1006

Note: This is not a forecast

	Before	50.1%	100%
NTA (S\$'000)	72,994	69,262	65,970
NTA per MTQ Shares (cents)	80.85	76.72	73.07
PAT after MI (S\$'000)	14,607	1,285	(7,931)
Adjusted PAT after MI (S\$'000)	14,607	14,877	14,845
EPS (Singapore cents)	16.30	1.43	(8.85)
Adjusted EPS (Singapore cents)	16.30	16.60	16.57
Net borrowings (S\$'000)	19,312	36,747	75,631
Gearing (%)	22.28	35.36	62.24
Adjusted Gearing (%)	22.28	40.54	83.44

Based on audited financial statements of MTQ and Neptune for financial years ended 31 March 2012 and 30 June 2012 respectively. No adjustments made to align the different financial year-ends.



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